

Financial Statements of

**ATLANTIC SALMON
FEDERATION (U.S.), INC.**

And Independent Auditors' Report thereon

Year ended September 30, 2019



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INDEPENDENT AUDITORS' REPORT

To the Directors of Atlantic Salmon Federation (U.S.), Inc.

Opinion

We have audited the financial statements of Atlantic Salmon Federation (U.S.), Inc. (the Entity), which comprise:

- the financial position as at September 30, 2019
- the statement of activities for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the “financial statements”).

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at end of September 30, 2019, its results of activities and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the “***Auditors’ Responsibilities for the Audit of the Financial Statements***” section of our auditors’ report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with U.S generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity’s ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity’s financial reporting process.



Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KPMG LLP

Chartered Professional Accountants

Fredericton, Canada

March 30, 2020

ATLANTIC SALMON FEDERATION (U.S.), INC.

Statement of Financial Position

September 30, 2019, with comparative information for 2018

	2019	2018
Assets		
Current assets:		
Cash	\$ 1,702,090	\$ 1,276,196
Accounts receivable	230,889	211,568
Unconditional promises to give (note 3)	136,500	62,611
Prepaid expenses	207,944	132,166
	<u>2,277,423</u>	<u>1,682,541</u>
Long-term unconditional promises to give (note 3)	280,265	-
Receivable from ASF (Canada) (note 8)	194,708	-
Investments (note 4)	13,940,788	13,685,351
Property, plant and equipment, net (note 5)	491,780	508,184
	<u>\$ 17,184,964</u>	<u>\$ 15,876,076</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued liabilities (note 6)	\$ 194,409	\$ 237,733
Deferred revenue (note 7)	635,487	573,038
Payable to ASF (Canada) (note 8)	146,788	89,396
	<u>976,684</u>	<u>900,167</u>
Net assets:		
Unrestricted:		
Operating	(224,672)	(222,979)
Board designated	10,784,269	10,719,760
Property, plant and equipment	491,780	508,184
Total unrestricted	<u>11,051,377</u>	<u>11,004,965</u>
Temporarily restricted net assets (note 9)	2,473,719	1,362,449
Permanently restricted net assets (note 10)	2,683,184	2,608,495
	<u>16,208,280</u>	<u>14,975,909</u>
	<u>\$ 17,184,964</u>	<u>\$ 15,876,076</u>

See accompanying notes to the financial statements.

On behalf of the Board:

Director

Director

ATLANTIC SALMON FEDERATION (U.S.), INC.

Statement of Activities

Year ended September 30, 2019, with comparative information for 2018

	Unrestricted	Temporarily restricted	Permanently restricted	2019 Total	2018 Total
Revenues:					
Membership	\$ 72,999	\$ -	\$ -	\$ 72,999	\$ 74,924
Development and annual giving	733,982	-	-	733,982	702,548
Other contributions	-	2,532,934	74,689	2,607,623	1,211,984
Dinners and raffles	981,058	-	-	981,058	927,236
Investment income (note 4)	460,772	7,709	-	468,481	413,792
Realized gain on sale of investments (note 4)	210,738	-	-	210,738	537,424
Unrealized gain on investments (note 4)	54,729	-	-	54,729	155,771
Unrealized gain (loss) on financial derivatives	-	-	-	-	(96,731)
Loss on foreign exchange fluctuation	783	-	-	783	20,195
Miscellaneous	45,960	-	-	45,960	57,974
Net assets released in satisfaction of restrictions (note 9)	1,429,373	(1,429,373)	-	-	-
	3,990,394	1,111,270	74,689	5,176,353	4,005,117
Expenses and other deductions:					
Conservation programs:					
General	1,396,476	-	-	1,396,476	675,578
Regional programs	127,995	-	-	127,995	127,760
Operations - Brunswick office	197,691	-	-	197,691	200,693
	1,722,162	-	-	1,722,162	1,004,031
Education program:					
Public information	1,600	-	-	1,600	-
Development programs	2,881	-	-	2,881	54,000
Dinners and raffles	258,208	-	-	258,208	275,198
Administration	19,496	-	-	19,496	31,600
Facilities	81,945	-	-	81,945	74,958
Contributions to ASF (Canada) (note 8)	1,857,692	-	-	1,857,692	2,000,000
	3,943,984	-	-	3,943,984	3,439,787
Excess of revenues over expenses	46,410	1,111,270	74,689	1,232,369	565,330
Net assets, beginning of year	11,004,965	1,362,449	2,608,495	14,975,909	14,410,579
Net assets, end of year	\$ 11,051,375	\$ 2,473,719	\$ 2,683,184	\$ 16,208,278	\$14,975,909

See accompanying notes to financial statements.

ATLANTIC SALMON FEDERATION (U.S.), INC.

Statement of Cash Flows

Year ended September 30, 2019, with comparative information for 2018

	2019	2018
Operating activities		
Excess of revenues over expenses	\$ 1,232,369	\$ 565,330
Adjustments to reconcile excess of revenues over expenses to net cash used by operating activities:		
Realized gain on sale of investments	(210,738)	(537,424)
Unrealized gain on investments	(54,729)	(155,771)
Unrealized loss on financial derivatives	-	96,731
Depreciation	53,685	49,757
Increase in accounts receivable	(19,321)	(17,846)
(Increase) decrease in net unconditional promises to give	(354,154)	92,210
Contributions restricted for long-term investments	(74,689)	(22,790)
(Increase) decrease in prepaid expenses	(75,778)	34,449
Interest on temporarily restricted long-term investments	(7,709)	(30,019)
(Decrease) increase in accounts payable and accrued liabilities	(43,324)	141,031
Increase in deferred revenue	62,449	270,893
Increase in accounts receivable from ASF Canada	(47,920)	-
Decrease in payable to ASF (Canada)	(89,396)	(237,358)
Net cash provided by operating activities	370,745	249,193
Financing activities		
Contributions restricted for long-term investments	74,689	22,790
Interest on temporarily restricted long-term investments	7,709	30,019
Net cash provided by financing activities	82,398	52,809
Investing activities		
Acquisition of investments	(3,599,700)	(2,609,068)
Proceeds from sale of investments	3,609,731	2,732,612
Additions (from) to property, plant and equipment	(37,280)	1,899
Net cash provided by (used for) investing activities	(27,249)	125,443
Increase in cash position	425,894	427,445
Cash position, beginning of year	1,276,196	848,751
Cash position, end of year	\$ 1,702,090	\$ 1,276,196

See accompanying notes to financial statements.

ATLANTIC SALMON FEDERATION (U.S.), INC.

Notes to Financial Statements
Year ended September 30, 2019

Atlantic Salmon Federation (U.S.), Inc. (the "Federation") is incorporated in New York and promotes the conservation of the wild Atlantic salmon through scientific research, public awareness programs and other activities. The Federation is generally exempt from Federal income taxes under Section 501(a) as an organization described in Section 501 (c)(3) of the U.S. Internal Revenue Code, and is also generally exempt from state and local income taxes.

1. Significant accounting policies:

(a) Basis of presentation and reporting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

All amounts in the financial statements are expressed in U.S. dollars. Because the Federation carries on much of its activity in U.S. dollars, its functional currency has been determined to be the U.S. dollar.

(b) Foreign currency:

All accounts in the statement of financial position are translated into U.S. dollars at the year-end rate of exchange with any gain or loss reported in the statement of activities and all accounts in the statement of activities are translated at the exchange rate at the dates on which those items are recorded.

(c) Revenue recognition:

Unrestricted contributions of revenue and support are recognized as revenue when received. Contributions of assets other than cash are recorded at their fair values at the date of contribution. Contributions of revenue and support with donor-imposed restrictions that are met in the same year as received or earned are reported as unrestricted revenues.

Grants and contributions restricted by the donor, grantor or other outside party for particular purposes or are time restricted are reported as temporarily restricted revenues and are reclassified to unrestricted net assets when expenses are incurred that satisfy the donor-imposed restrictions or time restrictions are met.

Endowment contributions are those permanently restricted by the donor. Investment income available for distribution is recorded as unrestricted or temporarily restricted revenue depending on the terms specified by the donor.

Contribution of services is recognized when the services received create or enhance non financial assets or require specialized skills.

Revenue from fees for service is recognized

Unconditional promises to give due in the next year are reflected as current assets and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term promises and are recorded at the present value of their net realizable value using risk-free interest rates when the pledge is recorded.

Collectability of unconditional promises to give is determined based on the history of collections for each donor.

(d) Financial instruments:

The Federation has classified its financial

- Cash and investments are classified as held-for-trading and carried at fair value. Gains and losses on changes in fair value are recognized in the statement of activities in the period in which they are incurred.

- Accounts receivables and unconditional promises to give are classified as trade and other receivables and are carried at amortized cost.
- Financial liabilities: accounts payable and accrued liabilities and Payable to Atlantic Salmon Federation (Canada) (the "ASF (Canada)") are classified as other payables and recorded at amortized costs.

ATLANTIC SALMON FEDERATION (U.S.), INC.

Notes to Financial Statements
Year ended September 30, 2019

1. Significant accounting policies (continued):

(e) Property, plant and equipment:

Property, plant and equipment are stated at cost. Depreciation is provided using the straight-line method at the following annual rates:

Asset	Rate
Buildings and research facilities	30 years
Office furniture and fixtures	10 years
Motor vehicles	7 years

(f) Use of estimates:

The preparation of financial statements in conformity with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the useful lives of fixed property, plant, and equipment, allowance for doubtful accounts and the valuation of unconditional promises to give, investments and currency forward exchange contracts.

2. Concentrations of risk:

(a) Credit and market risk

The Federation is exposed to credit risk on financial assets, such as cash balances, investments, accounts receivable and unconditional promises to give. Cash balances are maintained at high quality financial institutions. The collectability of accounts receivable and unconditional promises is assessed on an individual basis and written off in the statement of activities when deemed irrecoverable. Investments are subject to both credit and market risk which is managed by holding a diverse portfolio.

3. Unconditional promises to give:

	Temporarily restricted	Permanently restricted	2019	2018
Total unconditional promises to give	\$ 438,500	\$ -	\$ 438,500	\$ 62,611
Receivables in less than one year	136,500	-	136,500	62,611
Receivable in one to three years	302,000	-	302,000	-
Less discounts to net present value	21,735	-	21,735	-
Net receivable in one to three years	\$ 280,265	\$ -	\$ 280,265	\$ -

ATLANTIC SALMON FEDERATION (U.S.), INC.
Notes to Financial Statements
Year ended September 30, 2019

4. Investments:

	2019		2018	
	Cost	Fair value	Cost	Fair value
Cash and equivalents	\$ 182,365	\$ 182,365	\$ 126,494	\$ 126,494
Governmental securities	2,104,620	2,078,517	1,805,121	1,706,040
Corporate bonds	2,064,353	1,999,058	2,386,742	2,278,334
Mutual funds	432,882	437,347	372,047	378,763
Equities	6,507,199	8,575,415	6,350,424	8,486,761
Limited partnerships	734,294	668,086	784,631	708,959
	\$ 12,025,713	\$ 13,940,788	\$ 11,825,459	\$ 13,685,351

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended September 30, 2019 and 2018:

2019	Unrestricted	Temporarily restricted	Permanently restricted	Total
Realized gain on sale of investments	210,738	-	-	210,738
Unrealized gain on investments	54,729	-	-	54,729
Total investment return	\$ 726,239	\$ 7,709	\$ -	\$ 733,948

2018	Unrestricted	Temporarily restricted	Permanently restricted	Total
Realized gain on sale of investments	537,424	-	-	537,424
Unrealized gain on investments	155,771	-	-	155,771
Total investment return	\$ 1,076,968	\$ 30,019	\$ -	\$ 1,106,987

As part of the organization's investment strategies to ensure that its investment funds (considered by the board as the Endowment) are managed efficiently there is a policy in place that allows the organization to have a set percentage of funds available for operations in any one given year. This calculation is based on the net assets of the organization over the last three fiscal periods by taking 4.5% of this average as available to the organization for operations but no withdrawal would occur that would put the organization's investment portfolio below a threshold of \$9,000,000.

5. Property, plant and equipment:

	2019		2018	
	Cost	Accumulated depreciation	Net book value	Net book value
Land and land improvements	\$ 192,743	\$ -	\$ 192,743	\$ 192,743
Buildings and research facilities	2,978,374	2,707,397	270,977	274,683
Office furniture and fixtures	193,739	181,688	12,051	14,458
Motor vehicles	91,612	75,603	16,009	26,300
	\$ 3,456,468	\$ 2,964,688	\$ 491,780	\$ 508,184

ATLANTIC SALMON FEDERATION (U.S.), INC.

Notes to Financial Statements
Year ended September 30, 2019

6. Accounts payable and accrued liabilities:

	2019	2018
Accounts payable	\$ 164,830	\$ 188,596
Accrued liabilities	29,579	49,137
	<u>\$ 194,409</u>	<u>\$ 237,733</u>

7. Deferred revenue:

Deferred revenue is comprised of deposits on dinners to be held subsequent to year end.

8. Related party transactions:

The program of conservation activities in United States, complete with budgets that cover all costs to be incurred, including staffing and other direct and indirect components, is developed and approved for implementation by the Board of Directors of the Atlantic Salmon Federation (U.S.), Inc. ("ASF (US)").

ASF (US) receives requests for funding from Atlantic Salmon Federation (Canada) ("ASF (Canada)"), a separate but affiliated Canadian charity with a separate board of directors, to support certain conservation programs and activities implemented by ASF (Canada).

ASF (US) has entered into a lease agreement with ASF (Canada) for use of all real estate, improvements and equipment which ASF (US) owns in Canada. Under this lease agreement, ASF (Canada) pays all costs related to occupancy of the real estate and operation of the equipment; and pays ASF (US) an annual rental fee of \$1.

ASF (US) has entered into agreements with ASF (Canada), pursuant to which, the President of ASF (Canada) will provide services as President of ASF (US); and, the employees of ASF (Canada)'s Fundraising and Administration departments will provide fundraising and administration services to ASF (US). Under the terms of these agreements ASF (US) will pay ASF (Canada) amounts as determined during the annual budget process.

During the fiscal year ended September 30, 2019, ASF (US) contributed a total of \$1,857,692 (2018 - \$2,000,000) to ASF (Canada) relative to certain conservation programs and other activities, including agreements, as described in the paragraph immediately above.

These related party transactions are recorded at the exchange amount as agreed upon by the two parties.

ATLANTIC SALMON FEDERATION (U.S.), INC.
Notes to Financial Statements
Year ended September 30, 2019

9. Temporarily restricted net assets:

Temporarily restricted net assets are available for the following purposes:

	2019	2018
Conservation	\$ 2,366,062	\$ 1,308,249
Research	56,175	47,674
Education	6,926	6,526
Time restricted	44,556	-
	<u>\$ 2,473,719</u>	<u>\$ 1,362,449</u>

Time restricted net assets represent funds whereby the donor has stipulated that the funds are to be spent for general operations in future periods.

Net assets were released from donor restrictions by incurring expenses satisfying the purpose and time restrictions specified by donors as follows:

	2019	2018
Conservation	\$ 1,366,660	\$ 622,908
Research	-	54,000
Education	1,600	-
Time restricted	61,113	12,500
	<u>\$ 1,429,373</u>	<u>\$ 689,408</u>

10. Permanently restricted net assets:

Endowment contributions received or recorded as unconditional promises to give are recorded as permanently restricted net assets.

Investment income on \$2,622,313 (2018 - \$2,417,200) of endowment contributions is available for unrestricted program expenses. One endowment contribution of \$50,000 (2018 - \$50,000) carries the donor restriction that the investment income is temporarily restricted for educational scholarships. A second endowment contribution of \$10,871 (2018 - \$10,871) carries the donor stipulation that 15% of annual investment be added to the endowment capital and the balance is available for unrestricted program expenses. A third endowment of \$130,424 stipulates that all investment income be allocated to Greenland specific projects.

11. Contributed services:

The Federation receives a significant amount of donated services from unpaid volunteers who assist in fundraising and special projects. No amounts have been recognized in the statement of activities because the services provided by volunteers did not create or enhance non financial assets or require special skills.

ATLANTIC SALMON FEDERATION (U.S.), INC.Notes to Financial Statements
Year ended September 30, 2019**12. Fair value measures:**

a) Fair value of financial instruments:

The following table presents the carrying amounts and estimated fair values of the Federation's financial instruments at September 30, 2019 and 2018. The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties.

	2019		2018	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets:				
Cash	1,702,090	1,702,090	\$ 1,276,196	\$ 1,276,196
Receivable from ASF (Canada)	194,409	194,409	-	-
Accounts receivable	230,889	230,889	211,568	211,568
Unconditional promises to give	416,765	416,765	62,611	62,611
Investments	13,940,788	13,940,788	13,685,351	13,685,351
Financial liabilities:				
Accounts payable and accrued liabilities	194,409	194,409	237,733	237,733
Payable to ASF (Canada)	146,788	146,788	89,369	89,369

Cash, broker cash account, accounts receivable, current unconditional promises to give, accounts payable and accrued liabilities and payable to ASF (Canada): the carrying amounts reported in the statement of financial position approximate fair values because of the short maturities of these instruments.

Long-term unconditional promises to give: The value of promises to give that are due in more than one year is estimated by discounting the future cash flows using a current risk free rate of return over the expected collection period.

b) Fair value hierarchy:

The Federation utilized valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible. The Federation determines the fair value based on assumptions that market participants would use in pricing an asset or liability in the principal or most advantageous market. When considering market participant assumptions in fair value measurement, the following fair value hierarchy distinguishes between observable and unobservable inputs, which are categorized in one of the following levels:

- Level 1 Inputs: Unadjusted quoted prices in active markets for identical assets or liabilities accessible to the Federation at the measurement date.
- Level 2 Inputs: Other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Such inputs may include prices for similar assets, observable inputs other than quoted prices (interest rates, yield curves, etc.) as inputs derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 Inputs: Unobservable inputs for the asset or liability used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date

ATLANTIC SALMON FEDERATION (U.S.), INC.

Notes to Financial Statements
Year ended September 30, 2019

12. Fair value measures (continued):

	2019	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Assets:				
Cash	\$ 1,702,090	\$ 1,702,090	\$ -	\$ -
Investments				
Cash and equivalents	182,365	182,365	-	-
Governmental securities	2,078,517	-	2,078,517	-
Corporate bonds	1,999,058	-	1,999,058	-
Mutual and fixed income funds	437,347	437,347	-	-
Equities - energy	662,014	662,014	-	-
Equities - financials	2,141,057	2,141,057	-	-
Equities - materials	308,557	308,557	-	-
Equities - other	5,463,787	5,463,787	-	-
Limited partnership	668,086	651,726	-	16,360
	\$ 15,642,878	\$ 11,548,943	\$ 4,077,575	\$ 16,360

	2018	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Assets:				
Cash	\$ 1,276,196	\$ 1,276,196	\$ -	\$ -
Investments				
Cash and equivalents	126,494	126,494	-	-
Governmental securities	1,706,040	-	1,706,040	-
Corporate bonds	2,278,334	-	2,278,334	-
Mutual and fixed income funds	378,763	378,763	-	-
Equities - energy	808,567	808,567	-	-
Equities - financials	1,985,788	1,985,788	-	-
Equities - materials	263,704	263,704	-	-
Equities - other	5,428,702	5,428,702	-	-
Limited partnership	708,959	692,599	-	16,360
	\$ 14,961,547	\$ 10,960,813	\$ 3,984,374	\$ 16,360

The Federation's accounting policy is to recognize transfers between levels of the fair value hierarchy on the date of the event or change in circumstances that caused the transfer. There were no significant transfer into or out of levels 1, 2, or 3 for the year ended September 30, 2019. At year end, the Federation recognized unrealized gains on investments in limited partnerships classified as Level 3 of \$0 (2018 - \$0).

ATLANTIC SALMON FEDERATION (U.S.), INC.

Notes to Financial Statements
Year ended September 30, 2019

13. Contingency

During the year, the Federation signed a 12 year agreement called the Greenland Atlantic Salmon Conservation Agreement. This agreement is between the Federation, The North Atlantic Salmon Fund and The Organization of Fishermen and Hunters in Greenland. The agreement signifies that there will be no commercial harvests of wild salmon and only a limited recreational harvest will exist during the lifetime of this agreement. Each year there is a financial commitment of \$2,050,000 Danish Kroner (approximately \$328,000 in United States dollars) for compliance of the agreement to which the Federation is responsible for 50% of this amount. The expected payout dates are in September and December of each year, once the information on the years harvest has been reported. There are penalties if the harvest goes over the 20 tonne threshold as well as incentives should the harvest come in below the established threshold. This incentive amounts to \$50,000 Danish Kroner (approximately \$8,000 United States dollars). The agreement does state that any violation of any term of the agreement allows any of the parties to declare the agreement null and void and as such due to the uncertainty of such agreement there has been no contingency recorded in these financial statements.